

# Advanced Strategies for Private Investment Funds

November 18th, 2003 / Sheraton Chicago Hotel & Towers - Chicago, IL

#### Registration & Continental Breakfast 8:00 8:45 Chairman's Welcoming Remarks

Bruce Ettelson, Partner KIRKLAND & ELLIS LLP

#### 9:00 **Roundtable Overview:** State of the Private Equity Market

Current Economic Climate

- What's driving new fund activity?
- Current climate for large & middle market funds
- Hot areas in fund documents
- Impact of current environment on management fees
- Sponsor compensation and incentive arrangements

### Moderator:

Bruce I. Ettelson, Partner KIRKLAND & ELLÍS LLP

Larry L. Henry, Managing Director CSFB PRIVATE FUND GROUP

Chris Kallos, Partner KIRKLAND & ELLIS LLP

Marc E. Sacks, Partner ADAMS STREET PARTNERS, LLC

# 10:15 Refreshment Break

# 10:30 Secondary Interests Issues for **Private Equity Funds**

- Defaulting Partner fund provisions
- Practical application of defaulting partner provisions
- State of the secondary partnership interest market
- Secondary interest transfer legal and tax issues
- Trends in pricing secondary interests

Margaret A. Gibson, Partner KIRKĽAND & ELLIS LĹP

Craig Marmer, Managing Director PROBITAS PARTNERS

Rich Kracum, Managing Director WIND POINT PARTNERS

# 11:15 Key Issues for GPs

# Tax and Other Economic Issues

- Current deferral strategies
- Estate planning issues
- Transition issues for newly admitted or withdrawing principals
- Selling interests
- Potential fund level clawback liabilities
- Sources of liquidity
- Identifying GP risk exposure
- Minimizing various GP liabilities through D&O insurance
- Treatment of private placement fees
- Compensating the employees of GP/management co.

### Moderator:

Michael Nissan, Of Counsel WEIL GOTSHAL & MANGES

John O'Neill, Partner ERNST & YOUNG LLP

Donald E. Rocap, Partner KIRKLAND & ELLIŚ LLP

Bradley Schmarak, Partner SACHNOFF & WEAVER, LTD.

# 12:30 Luncheon

# 1:45 Updates on Investor Reporting & **Regulatory Developments**

Emerging Practices in Disclosure & Transparency

- Tax shelter rules affecting private investment funds
- Fund level disclosure requirements
- Satisfying investor demand for greater transparency
- Valuation standards and consistency
- Trends in performance measurement Private funds on the SEC's radar screen
- Is Investment Adviser Act registration around the corner?
- How are private equity firms handling anti-money laundering and privacy requirements?

Michael J. Slattery, Partner DELOITTE & TOUCHE LLP

**Timothy Kelly, Managing Director** GE COMMERCIAL FINANCE

Walter S. Weinberg, Partner KATTEN MUCHIN ZAVIS ROSENMAN

#### 2:45 Tax and Regulatory Developments

Potential Changes in Fund Structures and Terms

- Impact of new 15% federal income tax rate on dividends
- Special considerations of tax withholding for foreign investors
- Ú.S. funds with foreign investments
- Recent Illinois audit focus and the Illinois personal property replacement tax

Todd D. Golub, Partner **BAKER & MCKENZIE** 

William R. Welke, Partner KIRKLAND & ELLIS LLP

Scott Maresco, Partner KPMG LLC

# 3:45 Refreshment Break

#### 4:00 Due, Diligence, Fund Level & Portfolio Financial Reporting

Updates on Due Diligence and Financial Reporting

- Business combination issues related to private equity
- Assessment of FASB 150 on capital reserves
- Applicability of FIN 46 to private equity
- Considerations in structuring management equity plans
- Due diligence in today's financial world
- Impact of Sarbanes Oxley 302 and 404 on due diligence when public or private equity is contemplated
- Tips to GPs about receiving a fair assessment of financial results

# Moderator:

Harold Nidetz, Partner **ERNST & YOUNG LLP** 

Kathleen Pawlus, Partner **ERNST & YOUNG LLP** 

James Somers, Partner ERNST & YOUNG LLP

5:00 Conference Concludes

Networking Reception Immediately Follows

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