

Lindsay Borgeson



Lindsay Borgeson of Kirkland & Ellis LLP spearheaded health care company Owens & Minor's \$1.6 billion acquisition of equipment provider Apria Inc., earning her a spot among the health care law practitioners under age 40 honored by Law360 Rising Stars.

Why she's a health care attorney:

Borgeson said she was interested in health care from the very beginning, noting that she was first drawn to the practice because of health care's ubiquitous presence in everyday life. She added that the transactional side of health care was particularly interesting to her because of the business aspect and being able to work with clients, helping them navigate the regulatory framework involved in a deal.

"It's a really interesting topic and, initially, I really got into it because it's such an important part of everyone's life," Borgeson said. "You can't do anything if you aren't healthy. One of the reasons I love it is because it's always changing, so it's constantly

challenging. It's not something that's easily repeatable, and you always have to learn the new laws and regulations, and it's usually never the same thing twice."

Notable deals of the past year:

Borgeson served as lead regulatory counsel for investment bank Charlesbank in its acquisition of Action Behavior Centers, which provides therapy for autistic children. According to Kirkland, ABC currently employs over 3,000 autism professionals while also having announced substantial revenue growth over the last few years.

"I think there's an unmet need for autism services, where parents want

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to have their children seen, but a lot of providers shut down during the COVID-19 pandemic," Borgeson said. "It was rewarding to be part of an

acquisition that helped that service sector grow.”

The deal was completed in July 2022, with Charlesbank adding ABC to its portfolio in a transaction valued at \$840 million.

“The transaction itself was great. It was our first deal with them on the health care side, and we were able to work across practice groups very well, showing our clients we were able to do that very efficiently,” she said.

“I really like working with our clients, providing business-friendly legal advice, and I like working with our team, helping everybody learn, grow and provide real-time interesting answers to our transactional and regulatory clients.”

In March 2022, Borgeson led a Kirkland team representing Owens & Minor in its \$1.6 billion acquisition of Apria, which provides integrated home health care equipment and related services such as respiratory therapy and negative pressure

wound therapy to patients across the nation.

Apria ended up being combined with Owens & Minor’s Byram Healthcare unit to form a patient direct unit that expands health care access to a wider range of areas, according to Kirkland.

“It was another good example of us working across different groups because we had so many people involved, and I think the client was happy with the cross-sector practice we were able to provide,” Borgeson said.

Biggest career accomplishment:

Rather than mentioning a specific deal, Borgeson said her work providing health care privacy counsel to the Susan G. Komen Foundation has been the biggest accomplishment of her career so far. The foundation, which was started in 1982, is one of the leading advocates for breast cancer awareness and support in the United States with initiatives such as research programs, providing access to cancer screenings and patient navigator assistance.

“I really care a lot about women’s health, and I love being able to work with the Komen Foundation to support women’s health that way,” she said. “I’ve been working with them for my entire career at Kirkland,

and I’ve been lucky to join when they were starting to think about programs that I’ve been able to help them map out and implement. It’s been a very rewarding experience.”

What motivates her:

Borgeson said she’s motivated by providing great client service while also contributing to the continued growth of Kirkland’s health care group, which she said has experienced major expansion since she joined the firm in 2020.

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