KIRKLAND **ALERT**

May 10, 2018

President Trump Withdraws U.S. from the Iran Nuclear Deal and Sets in Motion Re-Imposition of Comprehensive Economic Sanctions

On May 8, 2018, President Trump announced that the U.S. was ending its participation in the Iran nuclear deal, known formally as the Joint Comprehensive Plan of Action ("JCPOA"), and instructed the Administration to take steps to re-impose economic sanctions broadly targeting the Iranian economy. Simultaneous with the President's announcement, the U.S. Department of the Treasury Office of Foreign Assets Control ("OFAC") announced that sanctions that had been lifted under the JCPOA would be re-instated, some on August 6, 2018, and others on November 4, 2018. Unless a renegotiation can be achieved before these deadlines, most openings for U.S. companies and their non-U.S. subsidiaries will be closed, and the return of U.S. sanctions will also have a ripple effect on non-U.S. companies, in particular with regard to financing transactions related to Iran. This "hard exit" from the deal forces companies and their investors to review the Iran risk profile in their value chains with urgency.

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The View from Washington

President Trump's withdrawal of the U.S. from the JCPOA follows his long-standing criticism that "[t]he Iran Deal was one of the worst and most one-sided transactions the United States has ever entered into." In making the announcement, the President stated that "[t]he deal lifted crippling economic sanctions on Iran in exchange for very weak limits on the regime's nuclear activity, and no limits on its other malign behavior." As a result, the Presidential Memorandum he signed after making the announcement provides, "I have determined that it is in the national interest of the United States to re-impose sanctions lifted or waived in connection with the JCPOA as expeditiously as possible." The Trump administration is of the view that a better arrangement with Iran can be reached taking actions to remove the benefits of the JCPOA than by continuing to provide them, though what comes next on that front is uncertain.

The U.S. withdrawal sets up a particularly interesting challenge with respect to Europe. France, Germany and the UK all urged the United States to stay in the agreement, and after the U.S. announcement, these countries affirmed that they are remaining part of the JCPOA and urged Iran to do the same.⁴ It is possible those governments could seek to issue or enforce rules "blocking" European companies and banks from complying with U.S. sanctions. This could put the U.S. and its al-

lies on a collision course, as President Trump stated that "[a]ny nation that helps Iran in its quest for nuclear weapons could also strongly be sanctioned by the United States." Otherwise, European companies and financial institutions may retreat from business with Iran and prioritize their interest in preserving access to the U.S. market and to U.S. dollars.

Roadmap for Re-Imposition of Sanctions

Depending on the nature of the activities and the type of entity involved, OFAC has issued guidance providing for a period of either 90 days or 180 days to wind down the applicable Iran business.⁶ The announcement does not establish new sanctions on Iran, but re-imposes in concrete fashion sanctions that had been revoked previously. Notably, at the end of this wind down period, hundreds of Iranian counterparties whose sanctioned status had been lifted pursuant to the JCPOA will once again be formally designated by the U.S. government as restricted parties ("Specially Designated Nationals" or "SDNs") with which U.S. persons are broadly prohibited from doing business. New Iranian entities and persons could also be designated during this period. Also, at the end of this period, OFAC will revoke the general authorization ("General License H") which allows non-U.S. companies owned or controlled by U.S. companies to engage in certain business with Iran.

August 6, 2018 Deadline (90-day wind down period)

After the 90-day wind down period ends on August 6, 2018, OFAC will re-impose the following sanctions that were lifted pursuant to the JCPOA (including sanctions on associated services related to the activities below):

- Sanctions on the purchase or acquisition of U.S. dollar banknotes by the Government of Iran;
- Sanctions on Iran's trade in gold or precious metals;
- Sanctions on the direct or indirect sale, supply, or transfer to or from Iran of graphite, raw, or semi-finished metals such as aluminum and steel, coal, and software for integrating industrial processes;
- Sanctions on significant transactions related to the purchase or sale of Iranian rials, or the maintenance of significant funds or accounts outside the territory of Iran denominated in the Iranian rial:
- Sanctions on the purchase, subscription to, or facilitation of the issuance of Iranian sovereign debt; and
- Sanctions on Iran's automotive sector.

Also, on August 6, 2018, OFAC has indicated that it will cease its favorable licensing policy with regard to the export or reexport of commercial passenger aircraft (and related parts and services), including the revocation of (i) General License I

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and (ii) several specific licenses issued by OFAC pursuant to this favorable licensing policy. Finally, on August 6, 2018, restrictions will be re-imposed on the importation into the United States of Iranian-origin carpets and foodstuffs and related financial transactions.

Given that U.S. persons, even after the JCPOA, remained broadly prohibited from conducting any business or dealings with Iran (except under certain specific authorizations) most of the sanctions re-imposed on the 90-day timeline will have greatest effects on non-U.S. entities and financial institutions doing business in Iran. Several of the sanctions to be re-imposed carry as penalties the risk of extraterritorial or "secondary sanctions," in which an entity violating these U.S. sanctions could itself be designated as an SDN or otherwise subjected to U.S. economic sanctions. Though the Treasury Department has discretion whether or not to impose secondary sanctions, these risks are particularly acute for non-U.S. financial institutions.

November 4, 2018 Deadline (180-day wind down period)

After the 180-day wind down period ends on November 4, 2018, OFAC will reimpose the following sanctions that were lifted pursuant to the JCPOA (including sanctions on associated services related to the activities below):

- Sanctions on Iran's port operators, and shipping and shipbuilding sectors, including on the Islamic Republic of Iran Shipping Lines, South Shipping Line Iran, or their affiliates;
- Sanctions on petroleum-related transactions with, among others, the National Iranian Oil Company, Naftiran Intertrade Company (NICO), and National Iranian Tanker Company, including the purchase of petroleum, petroleum products, or petrochemical products from Iran;
- Sanctions on transactions by foreign financial institutions with the Central Bank of Iran and designated Iranian financial institutions under Section 1245 of the National Defense Authorization Act for Fiscal Year 2012;
- Sanctions on the provision of specialized financial messaging services to the Central Bank of Iran and Iranian financial institutions described in Section 104(c)(2)(E)(ii) of the Comprehensive Iran Sanctions and Divestment Act of 2010 (CISADA);
- Sanctions on the provision of underwriting services, insurance, or reinsurance; and
- Sanctions on Iran's energy sector

Additionally, effective November 5, 2018, as part of the re-imposition (or as at times described by OFAC, "snap back") of sanctions, OFAC will terminate General License H, which generally permits non-U.S. entities owned or controlled by U.S. persons or entities to conduct certain business dealings in Iran. Therefore the windOFAC will revoke the general authorization ("General License H") which allows non-U.S. companies owned or controlled by U.S. companies to engage in certain business with Iran.

Finally, for persons and entities formerly designated as SDNs who had such designations removed as a part of the JCPOA, by November 5, 2018, OFAC will re-designate such individuals and entities, including several Iranian banks. These designations at least in part relate to several members of and entities controlled by the Iran Revolutionary Guard Corps ("IRGC"). Given the uncertain designation timing and in light of the wind down period provided and significant presence that the IRGC has throughout the Iranian economy, between now and then it is essential that entities doing business in Iran frequently perform sanctions-related screening of their counterparties and closely monitor all designations made by OFAC.

Under either timeframe, there is only a short runway to terminate such Iran business or else risk non-compliance with U.S. sanctions, and there is no grandfathering even for business that was first undertaken in compliance with U.S. sanctions. Thus, steps to wind down such business should be considered immediately.

Key Takeaways

- U.S. companies are and continue to be largely prohibited from any dealings with Iran.
- U.S. operating companies and their private equity sponsors that own or control non-U.S. companies have an important interest in ensuring that Iran business by those portfolio companies is wound down in a timely fashion, including payments.
- All companies and investors will need to carefully vet their counterparties including for beneficial ownership to safeguard against involvement by Iranian individuals and entities that the U.S. government will once again consider to be restricted parties.
- Non-U.S. financial institutions, particularly major European banks, seem likely
 to comply with the U.S. sanctions unless specifically instructed not to do so by
 their own governments, in order to preserve their access to the U.S. market and
 to U.S. dollars.
- The risk that the U.S. will seek more aggressively to impose secondary sanctions on non-U.S. companies doing business with Iran, particularly non-U.S. financial institutions, has now returned.

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