



**Matthew J. Lustig**  
*Managing Partner*  
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Matthew J. Lustig is Managing Partner of North America Investment Banking as well as Head of Real Estate at Lazard. He is responsible for managing Lazard's investment banking businesses across North America, while continuing to advise clients on strategic transactions in the real estate and lodging industries.

Separately, on behalf of Lazard and its post-IPO successors in the private equity investment business, Mr. Lustig oversaw multiple funds with over \$2.5 billion of equity capital invested in real estate operating companies and properties, and had been Chairman of Atria Senior Living, Inc. as well as chairman or a director of several other public and private portfolio companies.

Prior to joining Lazard in 1989, Mr. Lustig was with Drexel Burnham Lambert and Chase Manhattan Bank.

Mr. Lustig serves on the boards of Boston Properties, Inc. (NYSE: BXP) and Ventas, Inc. (NYSE: VTR). He is a member of the Real Estate Roundtable and serves on the boards of Pension Real Estate Association, Larson Leadership Initiative at the Urban Land Institute, The Samuel Zell and Robert Lurie Real Estate Center at the Wharton School of The University of Pennsylvania and the Paul Milstein Center for Real Estate at Columbia Business School; he is also a member of the Council on Foreign Relations and serves on the Board of Visitors at the School of Foreign Service at Georgetown University, his alma mater.

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